WOODBURN NURSERY & AZALEAS

growing today's finest in nursery stock & azaleas

2011–2012 CATALOG

NURSERY STOCK

We would like to thank all our customers for working with Woodburn Nursery & Azaleas during the past year. Times are just not easy these days, if it is not the lack of housing and commercial construction then it is the weather; great during the week and lousy on weekends.

We feel it is very important for our customers to know that although the market has been challenging for the last couple years, Woodburn remains strong and is moving forward to meet the needs our industry in the years to come. Woodburn is not holding or shipping overgrown plants from last season. We are also on schedule with our production guidelines such as trimming, spacing, fertilizing, potting and the use of herbicides. We are proud of our reputation as a clean nursery with consistent products that our customers can rely on from year to year.

We get asked quite a bit on what we are doing about our production numbers. Our standard reply is that if we knew this down turn was going to happen back in 2006 we would have made some changes. As it is, very little has changed with our production plan.

A local magazine from our area, Portland Monthly, asked us to do an interview about how we being in the nursery and florist azalea industry were adjusting our production. After four interviews they still couldn't understand why we had not made many adjustments to our production. We explained that our shortest product cycle is a one gallon plant that takes two years to grow to a sellable product. Grafted spruce take 8+ years. A clothing manufacturer can just call up their suppliers and put a halt on production. Nurseries have to take the long view and hope the market will improve hopefully sooner than later.

If you get out in our area please feel free to come for a tour. Give us a call at (503) 634-2231 to see up a time.

As always thanks for interest in our nursery.

The Fessler Family.

Visit us online by scanning these codes with your smart phone.

Important Dates

- July 10th, 11th and 12th 2011: The Ohio Short Course
- August 1st: early order deadline
- August 25th, 26th and 27th 2011 : The Far West Show
- September 1st: Please notify us by this date if you plan on shipping in September
- October 1st: target date for completion of spring ship acknowledgements
- December 15th: target date for final confirmations
- January 11th, 12th and 13th 2012: The Mid-Atlantic Nursery Trade Show (MANTS)
- February 16th 2012: The NorCal Spring Trade Show
- June 1st: deadline to ship Fall 2011 / Spring 2012 orders

SAF Society of American Florists

ANLA American Nursery & Landscape Association

A Product of Oregon Landmark of Quality

Oregon Association of Nurseries

OregonGrown

ofa

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Thank you for your interest in Woodburn Nursery & Azaleas. Below we have listed some changes from last year's catalog along with a few pointers to help you, our customer, gain the most benefit from working with Woodburn Nursery. Primary contact: Jeanne Wilson, Nursery Sales and Shipping Coordinator (503) 634-3106

Volume Discount Schedules:

Four volume based pricing matrixes are included in the catalog; Upright and Laceleaf Maples (page 6), Boxwood (page 8), Dwarf Alberta Spruce (page 12) and Rhododendrons (page 18). The prices shown become the new catalog price and all discounts apply.

Special Tags For Retail Customers:

Information for special tags is due in our office by February 1st.

If you require special tags with retail prices or other information, the sooner we know the better. Let your sales representative know you are interested so we can provide you with the proper paperwork. There is no additional charge for this service.

Spring Billing Program:

This program provides customers with the opportunity to ship material from September 1, 2011 through February 28, 2012 and delay payment until May 1, 2012.

Requirements are as follows:

1) Each nursery stock order shipped must equal or exceed 4000 units, where one unit is equivalent to a one gallon pot.

2) Once a customer ships an order meeting these requirements, any subsequent orders will also qualify if shipped on or before February 28th.

3) Payment is due in our office on or before May 1, 2012. Those customers that miss this date are not eligible for the program the following season.

Credit Card Use: A 3.5% surcharge will be added on to payments made using a VISA or MasterCard.

Below is a list of our Pro Cal pot designations and the NCWM Guideline equivalents.

Pro Cal pot designations and the NCWM Guideline equivalents

Catalog Container Description	Description per NCWM Guidelines	Abbreviations
#1	2.95 qt (2.8 L)	qt = quart
#3	2.14 gal (8.1 L)	L = liter
#6	4.19 gal (15.9 L)	gal = gallon
#10	9.64 gal (36.5 L)	

▲ Postma Area ~ Originally a working dairy. Now used for pot-in-pot production and shipping

▲ ~ A Area ~
The original location for Woodburn

▲ ~ B Area ~
Main Office

▲ ~ C Area ~
Cravo greenhouses shown with rooftops open

▲ ~ D Area ~
Azalea forcing ranges

Acer palmatum	Zone	Size	Container B&B	Container #6 PNP	Container #10 PNP
Bloodgood	5	3-4'		$42.00	
		4-5'		$50.00	
		5-6'	$79.80		$84.00
		6-7'	$95.00		$100.00
Emperor	5	3-4'		$42.00	
		4-5'		$50.00	
		5-6'	$79.80		$84.00
		6-7'	$95.00		$100.00
Acer palmatum dissectum					
Crimson Queen	5	15-18"		$42.00	
		18-24"		$50.00	
		24-30"		$65.00	$72.00
		30-36"			$84.00
		36-42"	$95.00		$100.00
		42-48"	$114.00		
Red Dragon	5	15-18"		$42.00	
		18-24"		$50.00	
		24-30"		$65.00	$72.00
		30-36"	$79.80		$84.00
		36-42"	$95.00		
Tamukeyama	5	15-18"		$42.00	
		18-24"		$50.00	
		24-30"		$65.00	
		30-36"			$84.00
		36-42"	$95.00		$100.00
		42-48"	$114.00		$120.00
Viridis	5	15-18"		$42.00	
		18-24"		$50.00	
		24-30"		$65.00	
		30-36"			$84.00
		36-42"	$95.00		$100.00
		42-48"	$114.00		

Acer palmatum Discount Schedule

Container		1 - 24	25 - 74	75 -149	150+
#6	3-4'	$42.00	$40.32	$39.48	$37.80
	4-5'	$50.00	$48.00	$47.00	$45.00
#10	5-6'	$84.00	$80.64	$78.96	$75.60
	6-7'	$100.00	$96.00	$94.00	$90.00
B&B	5-6'	$79.80	$76.61	$75.01	$71.82
B&B	6-7'	$95.00	$91.20	$89.30	$85.50

A combination of palmatum and dissectum varieties, either B&B, #6 or #10 can be used to achieve the volume discounts.

Acer palmatum dissectum Discount Schedule

Container		1 - 24	25 - 49	50-74	75+
#6	15x18"	$42.00	$40.32	$39.48	$37.80
	18x24"	$50.00	$48.00	$47.00	$45.00
	24x30"	$65.00	$62.40	$61.10	$58.50
#10	24x30"	$72.00	$69.12	$67.68	$64.80
	30x36"	$84.00	$80.64	$78.96	$75.60
	36x42"	$100.00	$96.00	$94.00	$90.00
	42x48"	$120.00	$115.20	$112.80	$108.00
B&B	30x36"	$79.80	$76.61	$75.01	$71.82
B&B	36x42"	$95.00	$91.20	$89.30	$85.50
B&B	42x48"	$114.00	$109.44	$107.16	$102.60

A combination of palmatum and dissectum varieties, either B&B, #6 or #10 can be used to achieve the volume discounts.

Amelanchier

Amelanchier grandiflora	Zone	Container #10
Autumn Brilliance Serviceberry	3	$47.15 PNP

Arctostaphylos (Kinnikinick)

Arctostaphylos uva-ursi	Zone	Container #1
Massachusetts	3	$4.25

Azaleas- Evergreen

	Bloom Time	Color	Zone	Container #1	#3	#6
Coral Bell	Early-Mid	Pink	6	$3.65	$12.24	$15.57
Girard's Fuchsia	Mid	Fuchsia	5	$3.65	$12.24	$15.57
Girard's Pleasant White	Mid-Late	White	5	$3.65	$12.24	$15.57
Girard's Purple	Mid	Purple	5	$3.65	$12.24	$15.57
Girard's Rose	Mid	Deep Pink	5	$3.65	$12.24	$15.57
Hino Crimson	Early	Red	5	$3.65	$12.24	$15.57
White Hino			5		$12.24	
Karen	Mid	Lavender-Purple	5	$3.65	$12.24	$15.57
Louise Gable	Mid	Salmon	5	$3.65	$12.24	
Poukhanense Compacta			5		$12.24	
Rosebud	Late	Pink	5	$3.65	$12.24	$15.57
Stewartsonian	Mid	Red	5	$3.65	$12.24	$15.57

Blooming periods are affected by temperature and other weather conditions.

Azaleas-Deciduous

Azalea Exbury	Color	Zone	Container #1	#3	#6
Cannon's Double	Pink	5	$4.43	$12.32	$17.06
Gibraltar	Orange	5	$4.43	$12.32	$17.06
Golden Lights	Yellow	3	$4.90	$12.53	$17.47
Klondyke	Golden Yellow	5	$4.43	$12.32	$17.06
Mary Poppins	Red	5	$4.43	$12.32	$17.06
Mt St Helens	Salmon-Pink	5	$4.43	$12.32	$17.06
Orchid Lights	Pink	3	$4.90	$12.53	
White Lights	White	3	$4.90	$12.53	

Berberis (Barberry)

Berberis thunbergii atropurpurea	Zone	Container #1	#3	#6	#10
Bonanza Gold	4		$12.00		
Concord	4	$4.55	$12.00		
Crimson Pygmy	4	$4.55	$12.00	$15.50	$20.00 PNP
Helmond Pillar	4		$12.00		
Rosy Glow	4	$4.55	$12.00	$15.50	$20.00 PNP
Royal Burgundy	4	$5.35*	$12.75*	$16.25*	$22.75* PNP

PNP These letters indicate plants grown in our pot-in-pot system. * Price includes patent fee.

Buxus (Boxwood)

Buxus hybrid	Zone	Container #1	#3	#6	#10
Green Mountain	5	$4.70	$13.60	$22.50 PNP	$29.00 PNP
Green Velvet	5	$4.70	$13.60	$22.50 PNP	$29.00 PNP
Buxus microphylla					
Winter Gem	5	$4.70	$13.60	$22.50 PNP	$29.00 PNP
Buxus microphylla sinica					
Franklins Gem	5	$4.70	$13.60		
Green Gem	5	$4.70	$13.60	$22.50 PNP	
Buxus sempervirens					
Common	5	$4.70	$13.60	$22.50 PNP	$29.00 PNP
Suffruticosa-Dwarf	5	$4.70	$13.60	$22.50 PNP	$29.00 PNP
Suffruticosa-Dwarf W.S.	5	$4.70	$13.60	$22.50 PNP	

Boxwood Discount Schedule

Container	1 - 99	100-199	200-499	500+
#3	$13.60	$13.19	$12.78	$12.24
#6	$22.50	$21.83	$21.15	$20.25
#10	$29.00	$28.13	$27.26	$26.10

A combination of #3, #6 and #10 containers may be used to achieve the volume discount.

Caragana

Caragana arborescens 'Pendula'	Zone	Container #10
Weeping Siberian Peashrub	2	$77.06 PNP

Carex

Carex morrowii aurea variegata	Zone	Container #1	#3
Gold Variegated Japanese Sedge	5	$4.43	$9.54

Carpinus (European Hornbeam)

Carpinus betulus 'Fastigiata'	Zone	Container #10
Pyramidal Hornbeam	5	$51.55 PNP

Cedrus

Cedrus atlantica glauca	Zone	Container #10
Blue Atlas Cedar	6	$51.55 PNP
Blue Atlas Cedar 'Pendula'	6	$56.70 PNP

Chamaecyparis

Chamaecyparis nootkatensis	Zone	Container #1	#3	#6	#10
Green Arrow	5				$50.00 PNP
Chamaecyparis obtusa					
Compacta	5			$42.00 PNP	
Gracilis	5			$42.00 PNP	
Nana Gracilis	5			$42.00 PNP	
Nana Gracilis on a standard	5			$42.00 PNP	
Kosteri	5			$42.00 PNP	
Verdoni	5			$42.00 PNP	
Chamaecyparis pisifera filifera					
Lemon Thread	4	$4.85	$12.75		

Clethra

Clethra alnifolia	Zone	Container #6
Hummingbird Summersweet	5	$15.93 PNP
Ruby Spice Summersweet	5	$15.93 PNP

Cornus

Cornus alba Bailhalo	Zone	Container #6
Ivory Halo	5	$14.12 PNP
Cornus alba Elegantissima		
Red Twig Dogwood	5	$14.12 PNP
Cornus stolonifera Flaviramea		
Yellow Twig Dogwood	5	$14.12 PNP

Erica (Heather)

Erica darleyensis	Zone	Container #1	#3
Mediterranean Pink	5	$4.38	$9.07
Mediterranean White	5	$4.38	$9.07

Euonymus

Euonymus fortunei	Zone	Container #1	#3
Emerald Gaiety	5	$4.12	$10.31
Emerald n' Gold	5	$4.12	$10.31
Moonshadow *(PP6127)*	5	$4.12*	$10.31*
Euonymus japonicus			
Aureo-marginata	6	$4.12	$10.31
Silver King	6	$4.12	$10.31

Gaultheria

Gaultheria procumbens	Zone	Container #1
Creeping Wintergreen	4	$5.15

Hakonechloa

Hakonechloa macra aureola	Zone	Container #1
All Gold	5	$4.95
Beni-kaze	5	$4.95
Fubuki	5	$4.95
Golden Japanese Forest Grass	5	$4.95

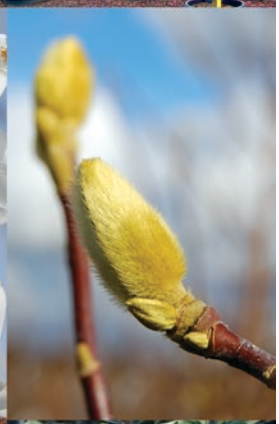
Hamamelis (Witch Hazel)

Hamamelis intermedia	Zone	Container #6
Arnold Promise *(yellow)*	5	$33.16 PNP
Diane *(bright orange-red)*	5	$33.16 PNP
Jelena *(copper-orange)*	5	$33.16 PNP
Pallida *(yellow)*	5	$33.16 PNP

Hydrangea

Hydrangea paniculata	Zone	Container #6
Limelight	4	$16.17*

PNP These letters indicate plants grown in our pot-in-pot system. * Price includes patent fee.



Ilex (Holly)

Ilex meserveae	Zone	Container #6	Container #10
Blue Barron *(PP16, 151)l*	5	$14.03	
Blue Maid	5	$14.03	
Blue Prince	5	$14.03	$20.51
Blue Princess	5	$14.03	$20.51
Centennial Girl	6		$20.10
Dragon Lady	6		$36.63
Honey Maid	6	$14.03	

Juniperus

Juniperus squamata	Zone	Container #1	Container #3	Container #6
Blue Star	4	$4.44	$11.89	$13.21
Blue Star on a Standard	4			$48.06

Leucothoe

Leucothoe fontanesiana	Zone	Container #3
Girard's Rainbow	5	$16.79

Magnolia

Magnolia acuminata x denudata	Zone	Container #6	Container #10
Butterflies *(yellow flowers)*	4	$31.63 PNP	$43.88 PNP
Elizabeth *(creamy yellow flowers)*	4	$31.63 PNP	$43.88 PNP
Marilyn *(pink flowers)*	4	$31.63 PNP	
Sunburst *(canary yellow flowers)*	4	$31.63 PNP	$43.88 PNP

Malus (Flowering Crabapple)

Malus	Zone	Size	Container #10
Cinderella *(White Flowers)*	4	6-7'	$51.79
Prairifire *(Pinkish Red Flowers)*	4	5-6'	$36.02
Royal Raindrops *(Bright Pinkish Red Flowers)*	4	6-7'	$45.41

Microbiota

Microbiota decussata	Zone	Container #1	Container #3	Container #6
Russian Cypress	2	$4.59	$12.60	$17.14

Physocarpus

Physocarpus opulifolius Seward	Zone	Container #6
Summer Wine	2	$16.53* PNP

He plants trees to

{Benifit another generation.}

—Caecilius Statius

Picea (Spruce)

Picea abies 'Nidiformis'	Zone	Size	Container B&B	#1	#3	#6	#10
Nest Spruce	4			$4.02	$12.73		
Picea abies 'Pendula'							
Weeping Norway Spruce	4	3x4'				$44.30	
		4-5'	$53.50				
		5-6'	$61.50				
		6-7'	$73.85				
		7-8'	$95.75				
Picea glauca 'Conica'							
Dwarf Alberta Spruce	3			$4.60			
		18-24"			$17.00		
		24-30"			$21.75		
		30-36"				$27.50	
		36-42"				$36.00	
		42-48"					$42.00
		48-54"					$50.00
		54-60"					$57.25
Picea glauca Pendula							
Weeping White Spruce	3	3x4'				$45.20	
		4-5'	$76.19				
		5-6'	$96.91				
		6-7'	$116.29				
Picea pungens							
Baby Blue Eyes	3	3-4'	$70.10				
		4-5'	$89.50				
		5-6'	$106.50				
Bakeri	3	5-6'	$89.50				
		6-7'	$106.50				
		7-8'	$137.35				
Bob's Blue	3	4-5'	$70.10				
		5-6'	$89.50				
		6-7'	$106.50				
Fastigiata	3	3-4'	$58.50				
		4-5'	$70.10				
		5-6'	$89.50				
Fat Albert	3	4-5'	$70.10				
		5-6'	$89.50				
		6-7'	$106.50				
		7-8'	$137.35				
Globosa Glauca Nana *(HG)* ◦	3	12-15"				$30.00 PNP	
		15-18"				$36.25 PNP	
		18-24"	$42.25			$42.25 PNP	
		24-30"	$48.85				
		30-36"	$56.20				
Globosa Glauca Nana *(LG)* ◦	3	15-18"				$36.25 PNP	
		18-24"	$42.25			$42.25 PNP	
		24-30"	$48.85			$48.85 PNP	
		30-36"	$56.20				
Hoopsi	3	4-5'	$70.10				
		5-6'	$89.50				
		6-7'	$106.50				
		7-8'	$137.35				

Dwarf Alberta Spruce Discount Schedule

Container	Grade	1 - 99	100 - 199	200 - 499	500+
#3	18-24"	$17.00	$16.15	$15.13	$14.28
#3	24-30"	$21.75	$20.66	$19.36	$18.27
#6	30-36"	$27.50	$26.13	$24.48	$23.10
#6	36-42"	$36.00	$34.20	$32.04	$30.24
#10	42-48"	$42.00	$39.90	$37.38	$35.28
#10	48-54"	$50.00	$47.50	$44.50	$42.00
#10	54-60"	$57.25	$54.39	$50.95	$48.09

A combination of #3, #6 and #10 containers may be used to achieve the volume discount.

Pieris

Pieris japonica	Zone	Container #1	#3	#6	#10
Cavatine	5	$4.59	$13.09	$17.22	
Dorothy Wycoff	5	$4.59	$13.09	$17.22	
Flaming Silver	5	$4.59	$13.09	$17.22	
Mt Fire	5	$4.59	$13.09	$17.22	$30.00
Scarlet O'Hara	5	$4.59	$13.09	$17.22	$30.00
Valley Rose	5	$4.59	$13.09	$17.22	$30.00
Valley Valentine	5	$4.59	$13.09	$17.22	

Pinus

Pinus cembra	Zone	Size	Container B&B	#1	#3	#6
Glauca	4	18-24'	$30.93			
Pinus flexilis						
Vanderwolf's Pyramid	4	4-5'	$56.50			
		5-6'	$65.00			
		6-7'	$74.50			
		7-8'	$88.00			
		8-9'	$100.00			
Pinus mugo 'Mughus'						
Mugho Pine	4	Light		$3.25		
		Heavy		$3.92		
					$11.13	
Pinus strobus						
Blue Shag *(LG)* ◦	3	15-18"				$35.71 PNP
		18-24"	$42.35			
		24-30"	$52.55			
		30-36"	$64.80			
Fastigiata	3	4-5'	$57.65			
		5-6'	$66.33			
Pendula	3	4-5'	$57.65			
		5-6'	$66.33			

Prunus (flowering cherry)

Prunus	Zone	Container #10
Snow Fountains x Snofozam	5	$54.12 PNP
Prunus incisa		
Little Twist	5	$81.19 PNP
Prunus sub 'Pendula Plena Rosea'		
Double Subhirtella Weeping Cherry	5	$54.12 PNP

Prunus Laurocerasus

Prunus laurocerasus	Zone	Container #3	#6	#10
Mount Vernon	6	$15.25 PNP		
Otto Luyken	6		$17.35 PNP	$26.28 PNP
Schipkaensis	6		$17.35 PNP	$27.11 PNP

Rhamnus

Rhamnus frangula	Zone	Container #6
Fine Line	2	$16.36*

PNP These letters indicate plants grown in our pot-in-pot system. * Price includes patent fee.
Prices include wire baskets on all B&B material. *°(HG)* - High Graft *°(LG)* - Low Graft

I know that if odour were visible, as colour is,

{I'd see the summer garden in rainbow clouds.}

—Robert Bridges

Rhododendron #1

	Hardiness	Season	Color	Container #1
Anah Kruschke	H2	Late Season	Lavender-Blue	$4.80
Catawbiense Album	H1	Late Season	White	$4.80
Catawbiense Boursault	H1	Late Season	Light Purple	$4.80
Chionoides	H2	Mid to Late Season	White	$4.80
Cunningham's Blush	H2	Mid Season	Blush Pink	$4.80
Cunningham's White	H2	Mid-Season	White	$4.80
Double Besse	H1	Mid-Season	Raspberry	$4.80
English Roseum	H1	Late Season	Pink	$4.80
Florence Park	H1	Mid-Season	Deep Purple	$4.80
Holden	H2	Mid-Season	Red	$4.80
Lee's Dark Purple	H2	Mid to Late Season	Deep Purple	$4.80
Lemon Dream	H1	Mid-Season	Lemon Yellow	$4.80
Minnetonka	H1	Mid-Season	Lavender	$4.80
Nova Zembla	H1	Mid-Season	Red	$4.80
Pearce's American Beauty	H3	Late Season	Magenta	$4.80
Percy Wiseman	H2	Mid-Season	Peach	$4.80
PJM Elite	H1	Very Early Season	Pink	$4.80
Polarnacht	H2	Mid to Late Season	Deep Purple	$4.80
Purple Gem	H1	Early to Mid Season	Purple-Blue	$4.80
Purple Passion	H1	Mid to Late	Deep Purple	$4.80
Purpureum Elegans	H1	Mid to Late Season	Purple-Blue	$4.80
Rocket	H2	Mid-Season	Coral Pink	$4.80
Roseum Elegans	H1	Mid to Late Season	Lavender-Pink	$4.80
Roseum Pink	H1	Mid to Late Season	Pink	$4.80
Tapestry	H1	Mid to Late Season	Purple Flowers	$4.80
Trocadero	H1	Late Season	Red	$4.80
Yaku Vulcan Flame	H1	Late Season	Red	$4.80
Yaku Prince	H2	Mid to Late Season	Pink	$4.80
Yaku Princess	H2	Mid to Late Season	Pink	$4.80

Rhododendron Bloom Season	
VE	Feb 15–Mar 15
E	Mar 15–Apr 15
M	Apr 15–May 15
L	After May 15

Dates can and do vary

Rhododendron Hardiness Rating	
H-1	-25 F
H-2	-15 F

Ask your sales representative about our #1 rhododendron grower's program.

Rhododendrons #3 (Container Grown)

	Hardiness	Season	Color	Size	Container #3
Chionoides	H2	Mid to Late Season	White	10-12"	$11.75
Cunningham's White	H2	Mid Season	White	10-12"	$11.75
Holden	H2	Mid Season	Red	10-12"	$11.75
Nova Zembla	H1	Mid Season	Red	12-15"	$11.75
Lee's Dark Purple	H2	Mid to Late Season	Deep Purple	10-12"	$11.75
PJM Elite	H1	Very Early Season	Pink	10-12"	$11.75
Rocket	H2	Mid-Season	Coral Pink	10-12"	$11.75
Scintillation	H2	Mid Season	Pink	10-12"	$11.75

Rhododendrons #6, & #10 (Pot-in-Pot Grown)

	Hardiness	Season	Color	Size	Container #6	Container #10
Anah Kruschke	H2	Late Season	Lavender-Blue	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	$27.24
				30-36”		$30.10
				36-42”		$37.60
Catawbiense Album	H1	Late Season	White	12-15”	$12.35	
				15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	$27.24
				30-36”		$30.10
				36-42”		$37.60
Catawbiense Boursault	H1	Late Season	Light Purple	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	$27.24
				30-36”	$27.24	$30.10
				36-42”		$37.60
				42-48”		$44.03
Cat Grandiflorum	H1	Late Season	Lavendar	24-30”		$27.24
				30-36”		$30.10
				36-42”		$37.60
Chinoides	H2	Mid to Late Season	White	12-15”	$12.35	
				15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$27.24	
				30-36”	$30.10	
Cunningham’s White	H2	Mid Season	White	12-15”	$12.35	
				15-18”	$14.49	
				18-24”	$19.74	
				24-30”		$27.24
				30-36”		$30.10
Edith Bosley	H1	Mid Season	Deep Purple	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	$27.24
						$30.10
						$37.60
English Roseum	H1	Late Season	Pink	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	
Holden	H2	Mid Season	Red	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	
Lee’s Dark Purple	H2	Mid to Late Season	Deep Purple	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	$27.24
				30-36”		$30.10
				36-42”		$37.60
				42-48”		$44.03

Rhododendrons #6, & #10 (Container Grown) continued next page.

Rhododendrons #6, & #10 (Container Grown) continued from previous page.

Rhododendrons #6, & #10 (Pot-in-Pot Grown)

	Hardiness	Season	Color	Size	Container #6	Container #10
Minnetonka	H1	Mid Season	Lavender	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	$27.24
				30-36”		$30.10
				36-42”		$36.85
Nova Zembla	H1	Mid Season	Red	12-15”	$12.35	
				15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	$27.24
				30-36”		$30.10
				36-42”		$37.60
Percy Wiseman	H2	Mid Season	Peach	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	
PJM Elite	H1	Very Early Season	Pink	12-15”	$13.45	
				15-18”	$15.77	
				18-24”	$21.49	
				24-30”	$26.34	$28.56
				30-36”		$32.06
				36-42”		$40.10
				42-48”		$46.91
PJM Regal	H1	Very Early Season	Lavender	15-18”	$15.77	
				18-24”	$21.49	
				24-30”	$26.34	$28.56
				30-36”		$32.06
				36-42”		$40.10
Purple Gem	H1	Mid to Late	Deep Purple	12-15”	$12.35	
				15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	
Purpureum Elegans	H1	Mid to Late Season	Purple-Blue	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	$27.24
				30-36”		$30.10
				36-42”		$37.60
Roseum Elegans	H1	Mid to Late Season	Lavender-Pink	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	$27.24
				30-36”		$30.10
				36-42”		$37.60
				42-48”		$44.03
Roseum Pink	H1	Mid to Late Season	Pink	15-18”	$14.49	
				18-24”	$19.74	
				24-30”	$24.18	$27.24
				30-36”		$30.10
				36-42”		$37.60
				42-48”		$44.03

Rhododendrons #6, & #10 (Container Grown) continued next page.

Rhododendrons #6, & #10 (Pot-in-Pot Grown)

	Hardiness	Season	Color	Size	Container #6	Container #10
Scintillation	H2	Mid Season	Pink	24-30”		$27.24
				30-36”		$30.10
Yaku Prince	H2	Mid to Late Season	Pink	12-15”	$12.35	
				15-18”	$14.49	
Yaku Princess	H2	Mid to Late Season	Pink	12-15”	$12.35	
				15-18”	$14.49	

Large Leaf Rhododendron Discount Schedule

Container	Grade	1 - 199	200-499	500+
#6	12-15"	$12.35	$11.98	$11.61
#6	15-18"	$14.49	$14.06	$13.62
#6	18-24"	$19.74	$19.15	$18.56
#6	24-30"	$24.18	$23.45	$22.73
#6	30-36"	$27.24	$26.42	$25.61
#10	24-30"	$27.24	$26.42	$25.61
#10	30-36"	$30.10	$29.20	$28.29
#10	36-42"	$37.60	$36.47	$35.34
#10	42-48”	$44.03	$42.71	$41.39

A combination of #6 and #10 containers may be used to achieve the volume discount.

PJM Rhododendron Discount Schedule

Container	Grade	1 - 199	200-499	500+
#6	12-15"	$13.45	$13.05	not available
#6	15-18"	$15.77	$15.30	not available
#6	18-24"	$21.49	$20.85	not available
#6	24-30"	$26.34	$25.55	not available
#10	24-30"	$28.56	$27.70	not available
#10	30-36"	$32.06	$31.10	not available
#10	36-42"	$40.10	$38.90	not available
#10	42-48"	$46.91	$45.50	not available

A combination of #6 and #10 containers may be used to achieve the volume discount.

Salix

Salix caprea Pendula	Zone	Size	Container #6	Container #10
Weeping Pussy Willow	5	5’ Std	$33.50 PNP	$46.45 PNP
Salix integra Hakuro-nishiki				
Japanese Willow (Tree Form)	5	42” Std	$33.50 PNP	
Japanese Willow (Bush Form)	5		$10.75 PNP	

Sambucus (Elderberry)

Sambucus nigra Gerda	Zone	Container #6
Black Beauty *(PP #12305)*	4	$17.55* PNP

Sarcococca

Sarcococca humilis Sarsid 1	Zone	Container #1	Container #3
Himayalan Sweetbox	4	$4.95	$13.95

Skimmia

Skimmia japonica	Zone	Container #3
Dwarf Female	6	$12.11
Dwarf Male	6	$12.11

The trees that are slow to grow

{Bear the best fruit.}

—Moliere

Flowers are the music of the ground

{From earth's lips spoken without sound}

—Edwin Curran

Syringa (Lilac)

Syringa meyeri	Zone	Size	Container #6	Container #10
Palibin	3		$17.22 PNP	
		3' Std		$61.34 PNP
Syringa patula				
Miss Kim	4		$17.22 PNP	

Thuja

Thuja occidentalis	Zone	Size	Container #1	Container #6	Container #10
Hetz Midget	4			$13.67	
Thuja occidentalis 'Smaragd'					
Emerald Green	4		$3.78		
		30-36"		$12.86 PNP	
		3-4'		$15.00 PNP	
		4-5'		$18.11 PNP	$20.61 PNP
		5-6'			$26.02 PNP
		6-7'			$31.02 PNP
Thuja plicata					
Green Giant	5	4-5'			$20.61 PNP
		5-6'			$26.02 PNP

Vaccinium (Blueberries)

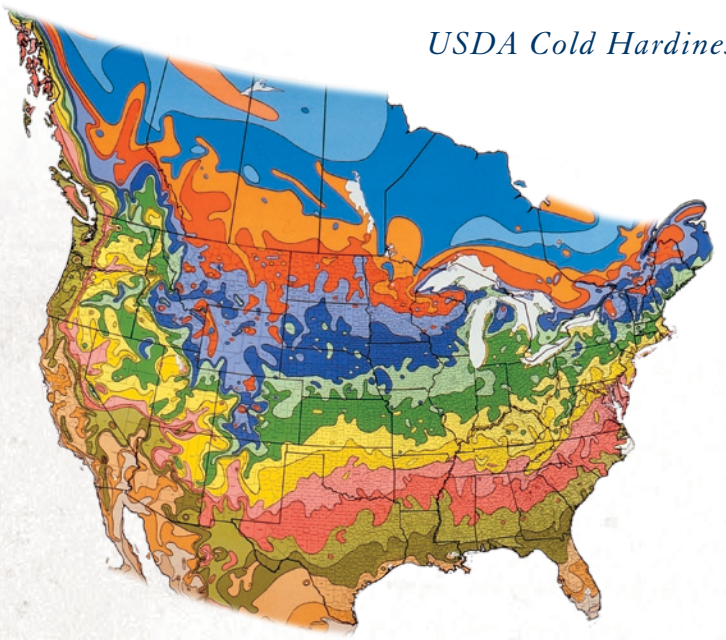
Vaccinium corymbosum (Highbush)	Zone	Season	Container #3	Container #6
Blue Crop	4	Mid Season	$12.70	$16.70 PNP
Chandler	4	Mid to Late Season	$12.70	$16.70 PNP
Darrow	4	Late Season	$12.70	$16.70 PNP
Patriot	4	Early Season	$12.70	$16.70 PNP
Sparton	4	Early Season	$12.70	$16.70 PNP

Weigela

Weigela florida 'Alexandra' (PP #10772)	Zone	Container #6
Wine & Roses	4	$16.22 PNP
Weigela florida 'Verweig' (PP #16,824)		
My Monet™	4	$16.22 PNP

PNP These letters indicate plants grown in our pot-in-pot system. * Price includes patent fee.

USDA Cold Hardiness Zone Map



AVERAGE ANNUAL MIN. TEMP.

Temp. (ºC)	ZONE	Temp. (ºF)
-45.6 and Below	1	Below -50
-42.8 to -45.5	2a	-45 to -50
-40.0 to -42.7	2b	-40 to -45
-37.3 to -40.0	3a	-35 to -40
-34.5 to -37.2	3b	-30 to -35
-31.7 to -34.4	4a	-25 to -30
-28.9 to -31.6	4b	-20 to -25
-26.2 to -28.8	5a	-15 to -20
-23.4 to -26.1	5b	-10 to -15
-20.6 to -23.3	6a	-5 to -10
-17.8 to -20.5	6b	0 to -5
-15.0 to -17.7	7a	5 to 0
-12.3 to -15.0	7b	10 to 5
-9.5 to -12.2	8a	15 to 10
-6.7 to -9.4	8b	20 to 15
-3.9 to -6.6	9a	25 to 20
-1.2 to -3.8	9b	30 to 25
1.6 to -1.1	10a	35 to 30
4.4 to 1.7	10b	40 to 35
4.5 and Above	11	40 and Above

Terms & Conditions

TERMS: Regular credit terms are available for accounts with approved credit. Our payment terms are Net 30 days with finance charges of 1.5% per month on the unpaid past due balance which equals 18% per annum. Unless credit is established prior to shipping, all sales are on a cash in advance of shipment basis. No C.O.D. shipments will be made.

PRICES: Prices are wholesale prices for the Trade only and cancel all previous prices offered. Since prices in this catalog are based on conditions prevailing at the time of printing and cannot reflect unforeseen economic changes, all prices are subject to change without notice. All sales are made F.O.B. at our nursery.

WARRANTY CLAIMS: We warrant our nursery stock to be true to description or name under which it is sold. However, we give no warranty as to the variety, productivity or fitness for any particular use of the plants we sell. No liability is assumed by Woodburn Nursery and Azalea, Inc. for delay or failure to deliver for any reason beyond our control. Under no circumstances will seller be liable for more than the purchase price of the plant.

CLAIMS: No claim will be honored unless it is made in writing on the bill of lading upon receipt of the shipment. We also request that you notify us within 5 days of delivery if there is a count discrepancy or if any damage occurred during shipment. It will be at the sole discretion of Woodburn Nursery and Azalea, Inc. to evaluate and issue any and all credit adjustments.

ORDERING DEADLINE: We advise our customers to have their nursery stock orders placed at our office by our August 1st order cut-off deadline each season. This will help ensure that each customer has an opportunity to be confirmed for any item ordered that may be in short supply. Any order received after this cut-off date will be confirmed from inventory on our open availability. Preliminary confirmations will be sent in September. Items will be confirmed as to quantity but not as to size. Final confirmations will be sent in late December with items confirmed as to quantity and size based upon our final crop inventories.

SHIPPING: Shipment of items on all orders is subject to crop conditions at the time of shipment. We reserve the right to refuse acceptance of an order if it is too small to meet all shipping and/or term requirements. Upon departure of an order from Woodburn Nursery and Azalea, Inc., we assume no liability for the plants or any claims for damages which occur in route. All such claims should be made with the carrier.

SUBSTITUTIONS: Every attempt will be made to fill all items as ordered and confirmed. Unless otherwise instructed and noted on an order, we will make substitutions to best conform to the items ordered. Substitutions to varieties of similar color, hardiness, and size (one grade up or down) will be made as a standard procedure whenever necessary.

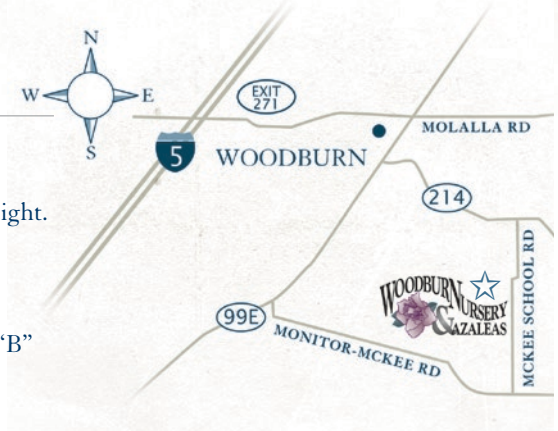
SPECIAL INSTRUCTIONS: Please note any special instructions on your order regarding the items ordered, days closed, shipping method, shipping date or shipping locations. We will make every attempt to accommodate your requests.

BUSINESS HOURS: Our normal business hours are from 8:00-4:30 PM PST. We are closed all legal holidays. Tours of our nursery and greenhouses are gladly given to our customers. Appointments are recommended and appreciated.

NURSERY STOCK STANDARDS: Our firm makes every effort to sell nursery stock which complies with the standards found in the most recent edition of the American Standard for Nursery Stock (ANSI Z60.1), published by the American Nursery and Landscape Association (the "Standard"). The principal function of the Standard is to help buyers and sellers of nursery stock communicate with confidence by using a comprehensive and consistent set of measurement and specification nomenclature. Compliance with the Standard is an assurance that you receive nursery stock which is consistent and which has been measured, sized, and prepared for shipment in the manner you expect. We are proud of this policy, and you should request adherence to the Standard from any other growers from whom you purchase nursery stock. If you need to purchase a copy of the Standard, contact ANLA Publications in Washington, D.C., at 202/789-2900.

Directions to Our Nursery

- From I-5, take Woodburn exit #271 and turn east onto Hwy. 214.
- Go approximately 2½ miles to traffic light at intersection of Hwy. 99E and turn right.
- Go to 3rd traffic light and make left continuing on Hwy. 214 towards Mt. Angel
- Go approximately 1½ miles to McKee School Rd and turn right.
- Go 1 mile (through "S" curves at railroad track) and look for the Main Office at "B" Location on the right-hand side and turn into driveway.



13009 McKee School Rd NE | Woodburn, OR 97071-9006 | Toll Free: 888-634-2232 | Phone: 503-634-2231 | Fax: 503-634-2238

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